

## **Additional late information to report 17.5**

Council has recently conducted a tender process for the Lease for Management of the Lake Talbot Water Park with the evaluation process completed and a recommendation prepared for Council's meeting on 20<sup>th</sup> July.

Due to commercial in confidence, Council is not able to make all the submission information available to the public. However, the following information is provided to clarify some concerns raised by the community.

The following companies submitted a tender and their total prices for the 5-year contract are shown in the table below.

	<b>Tenderer</b>	<b>Total Value of Contract (excl GST)</b>
1	Belgravia Health & Leisure Group Pty Ltd	\$1,822,651
2	Eskapold Logistics Pty Ltd	\$1,527,272
3	Leisure & Recreation Group Pty Ltd	\$1,056,272
4	Lifeguarding Services Australia Pty Ltd	\$2,010,459

The 5-year Council budget for the Lake Talbot Water Park is \$1,419,164. This budget covers the contract amount and the electricity to run the plant. Council has allowed \$70,000 annually for the electricity charges, leaving a budget of \$1,069,164 for the contract and some ancillary expenses.

There is only one (1) tenderer who is within the budget. Any additional cost would need to be covered by reducing another Council budget.

With the redevelopment delaying the opening of the facility for the 2020-21 season, Council negotiated with the current lessee to work on a cost recovery basis with a management fee. This enabled staff to gauge the true cost of operating the facility and therefore set the budget.

The operator of the Lake Talbot Water Park retains all income generated at the facility. This includes entrance fees, slide tickets and kiosk revenue. Council does not receive any income from the facility.

Price was only one of the assessment criteria. The panel also looked at their systems to manage risk and safety, capacity and experience, benefit to local community and valuing adding with the final recommendation focussing on 'value for money' to Council.